

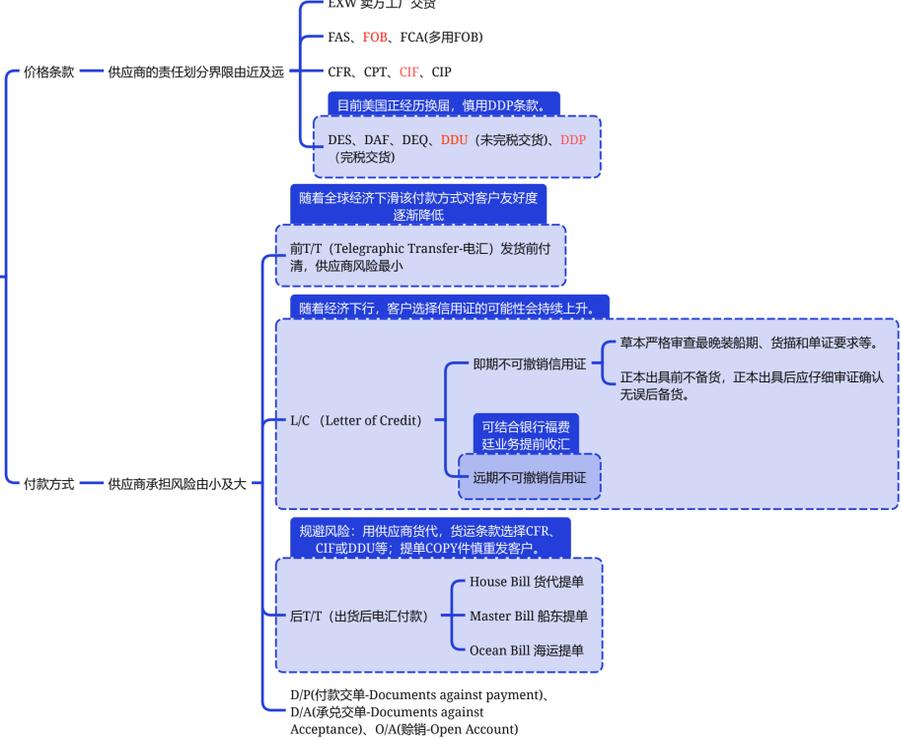


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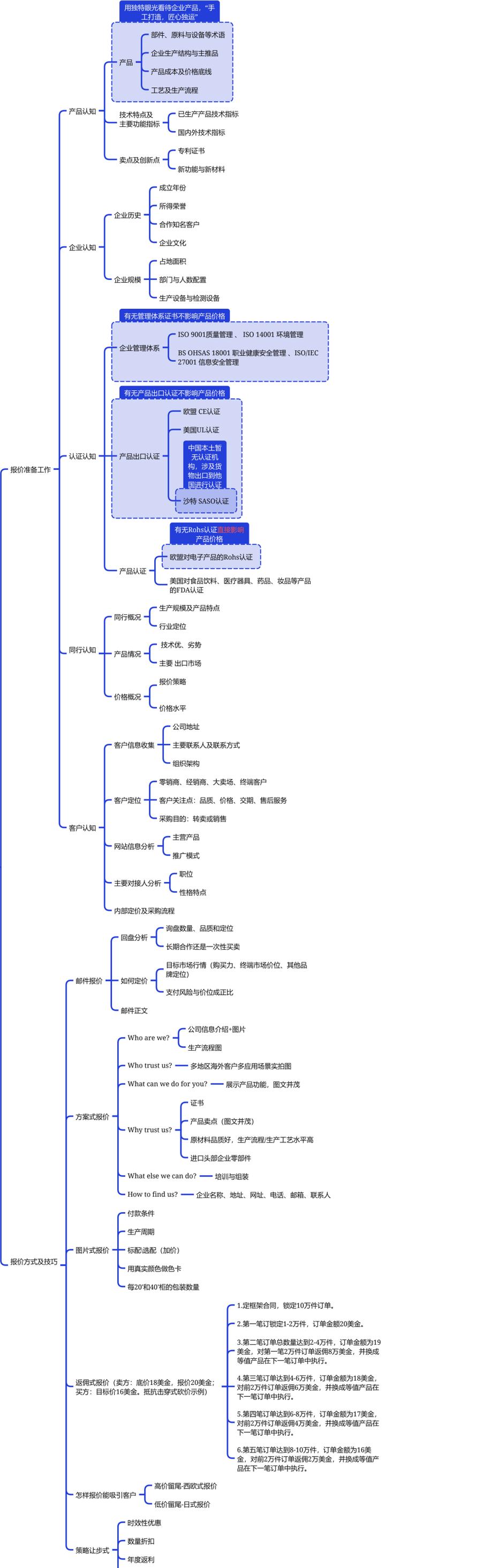
# 1205外贸价格谈判思维导图

## 外贸价格谈判

### 1 报价常识



### 2 报价策略



### 3 报价核心意义

